

## Flash University Program

with effect from 15<sup>th</sup> Sep 2020

### What is the University Program

- Flash is enrolling Dental Colleges with Post Graduate Orthodontic Department to offer Flash Aligners to their patients
- As a part of the university program there are certain benefits extended to the students of the orthodontics department
- Only PG Students enrolled in MDS Orthodontics can start the case with Flash after approval from their PG Guide
- Case can only be submitted in the name of the PG student and same name will be carried on the product
- Maximum of three cases per year can be submitted per student
- Scanner service is available only for Flash Aligner cases
- In case of a post graduate student completing the course, the case has to be transferred to a colleague and an email keeping the single point of contact/representative from Flash in the loop has to be generated.
- This program is applicable only for a selected college after receiving the signed and stamped copy of the this document on email. This document is valid till 31st Dec 2022 and can be withdrawn for additional new cases as per company's discretion

### Benefits of the University Program

- PG students enrolled under this program will get an invitation to attend Online Flash Knowledge Forums and Scientific sessions
- PG Students are entitled to commercial benefits on the lab cost of the Flash Aligner Cases
- Inhouse Flash Design Orthodontist will provide the guidance for the Flash Aligner Cases submitted by the PG students
- PG students submitting 3 or more case during the PG course will be awarded a Flash Budding Aligner Practitioner trophy and will be awarded as a Flash Certified Orthodontist on the completion of the PG Course

### Flash Expectation from the PG student of the participating University

- Quality Patient Records to be submitted (Photographs, X-rays, etc.) at each stage/ phase of treatment. Quality will be assessed and approval for the case to be considered under institutional policy will be sent accordingly.
- The cases can be treated under comprehensive treatment plan only (irrespective of the case category). Adjective/ aesthetic correction cases will NOT be accepted under this program.
- All cases and records submitted under this program will be propriety of Flash Orthodontics. Flash Orthodontics reserves the right to the cases to be published jointly with the treating Doctor and for Marketing purposes if any (with prior Patient Informed consent).
- Treatment of each case to be carried out from start to end by one single post graduate resident. Only on completion of the case and submission of all the records for each case
- If the case needs to be transferred to any other resident due to emergency or any unforeseen circumstances; the same will be done by written approval from Flash Orthodontics.
- Flash Orthodontics reserves the right to final decision for all the cases submitted under this program.

P.V. Lakshmi  
29/06/2022

PROFESSOR & HOD  
Department of Orthodontics  
and Dentofacial Orthopaedics

V. Chandrasekhar

29/6/22

DEAN  
Malla Reddy Dental College For Women

Vikas Kukreja,  
General Manager

Dhaval Fadia,  
Head - Orthodontic Design Services

## Flash University Program

with effect from 1<sup>st</sup> Nov 2020

### Flash Package Details

Flash Package <sup>9,10</sup>	Maximum number of Aligners Subphases <sup>3</sup>	Validity Period <sup>7</sup>	Inclusions	
FI – Moderate	Up to 25	24	1	13
FI – Complex	Unlimited	50	2	Unlimited

### Commercials and Delivery

Flash Package <sup>9,10</sup>	Standard Delivery Price (₹) <sup>1,2,4,15,20,23,24</sup>		Additional Cash Discount %	Number of Phases in First Delivery <sup>3</sup>	Flash Plan Delivery from Scan & Upload (Working Days) <sup>10,14</sup>	Aligner Dispatch from the Date of Email Confirmation (Working Days) <sup>12,13,14</sup>
FI – Moderate	40,000	60,000	3%	1	2	4
FI – Complex	80,000	80,500				

- Intra-oral scan will be charged at ₹ 1000 per scan for Flash Scanning locations (Mumbai, Navi Mumbai, Thane, Pune, Gujarat, Chennai, Bangalore, Delhi, Gurgaon, Faridabad, Ghaziabad and Noida)
- Cash Discount (CD) is applicable only if full payment is realized prior to dispatch.
- Proforma Invoice (PI) will be emailed within 1 working day of the plan approval, mentioning the date of dispatch and the amount to be paid with and without cash discount.
- If opting for Cash Discount a modified PI (reflecting the cash discount) will be emailed along with dispatch details.
- For those not opting for Cash Discount – please refer "Terms of Business" for Standard Payment Terms
- Payment can be made through NEFT/IMPS/RTGS/UPI in our HDFC bank account or made online on Flash doctor portal. Please refer to Page 3 of this document for mode of payments details.

### Cancellation Policy

Sl. No.	Services	Amount (₹)
1.	Scan Cancellation <sup>18</sup>	1,271
2.	Case Cancellation before the case details are sent <sup>17</sup>	1,500
3.	Case Cancellation after the case details are sent <sup>17</sup>	7,500
4.	Case Cancellation after Flash Plan approval	Flash Package Price
5.	Additional waiting period beyond 1 hour during scan	500 for every 30 mins

*P. Subramanian*  
29/06/2022  
**PROFESSOR & MOD**  
Department of Orthodontics  
and Dentofacial Orthopaedics

*V. Chandrasekar*  
29/6/22  
**DEAN**  
Malla Reddy Dental College For Women

*Vikas Kukreja*  
Vikas Kukreja,  
General Manager

*Dhaval Fadia*  
Dhaval Fadia,  
Head - Orthodontic Design Services

## Price list and commercial policy

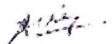
with effect from 20<sup>th</sup> Nov 2020

### Add-on Services & Products

Sr. No.	Services	Amount (₹)
1.	Retainer case (Scan + One Set of Retainers + Retainer Kit) <sup>16</sup>	10,000
2.	Flash Package Upgrade	7500 + Diff. in Package Price
3.	Extra Aligner/Retainer set for only Flash Cases	2,240
4.	Intra-Oral Scanning (With Chair Side Simulation) <sup>4,5,6,20</sup>	1,500
5.	Flash Cleaning Foam (1 Piece) <sup>18</sup>	590
6.	Aligner Cushion (1 Piece) <sup>18</sup>	672
7.	Aligner Box (1 Piece) <sup>18</sup>	560
8.	Outie Tool <sup>18</sup>	336
9.	IPR Gauge Set (1 Piece) <sup>18</sup>	1,680
10.	Case Review	Free (1 Working Day)
11.	Trial Aligners (Under Impression Policy)	2,500 (2 Working Days)
12.	Flash Practice Aligner – Single Arch <sup>23</sup>	1,120 (2 Working Days)
13.	Flash Practice Aligner – Double Arch <sup>23</sup>	2,240 (2 Working Days)

### Terms of Business

- All Prices are inclusive of current GST rates (12% on Flash Packages).
- Prices include shipping to the Doctor's clinic only (within India).
- One phase consists of 10 subphases. Subphase in case of single arch treatment is a single aligner tray and for double arch is a set of upper and lower aligner tray.
- Company accepts open .stl files from any intra-oral scanner at the Flash Package case prices listed above.
- Company provides intra-oral scanning services for Flash Aligner cases only. Company does not provide the scanned files in any form to the customer or any other party.
- Chair side simulation is a software based treatment representation of patients teeth and used for education purpose only, clinical outcomes will depend on the Flash Plan. Chairside simulation software requires good internet connection.
- Validity period is defined as the maximum duration from the date of delivering the first phase of aligners, during which doctor may request for a refinement/reboot.
- A mid scan is provided during the treatment as mentioned in the Flash Plan. Any additional scans if required will be charged.
- For Flash Package upgrade there is an additional charge of ₹ 7,500 over and above the difference in the two Flash Package price. Case start date will not be revised with this upgrade.
- Every version change request in the Flash plan will require additional 2 working days for standard delivery. More than one versions requested concurrently will be treated as version change requests.
- Average courier time is approximately 2 working days. We do not take responsibility for any delays caused by the courier company.
- For sending consequent phases, the treating Orthodontist has to send an email request to - design@flashorthodontics.in and info@flashorthodontics.in.
- Working days for the company are Monday to Friday (excluding public holidays). Days mentioned above exclude: the scan day for treatment plan, approval day in writing for first phase dispatch and request day in writing for consecutive phase dispatch.
- CP registration of ₹ 7,500 is adjusted as a discount on the Flash Package.
- Retainer cases are dispatched within 2 working days.
- Scans are valid for 3 months from the date of scan, post which cancellation charges will apply.
- Additional items will be shipped in approximately 15 working days of receiving the order confirmation via email.
- For intra-oral scanning and simulation GST of 18% is applicable.
- For Doctors (outside Mumbai, Navi Mumbai, Thane, Pune, Gujarat, Chennai, Bangalore, Delhi, Gurgaon, Faridabad, Ghaziabad and Noida) keen to avail the complete Flash Experience with our 3 Shape Trios Color Scanning service – If possible, we provide the option of a flat travel fee of Rs 20,000 per visit (no additional / travel charges). The scan should be confirmed a minimum of 4 days prior.
- Standard payment terms for all the purchases is 30 days. Outstanding payments not received within the standard payments terms (30 days of the date of Proforma invoice) will be charged an interest @24% p.a. from the due date.
- Prices and taxes are subject to revision.
- Practice aligner is provided to check the aligner fit and comfort to the patient before the Flash Plan.

  
Vikas Kukreja,  
General Manager

  
Dhaval Fadia,  
Head - Orthodontic Design Services

## Mode of Payments

### Scan QR Code

1. All Bharat QR/ BHIM UPI Apps can be used to make the payment
2. Open the UPI and select to scan the QR Code
3. You will be asked to enter the amount you want to Pay - Payment to [3dfuturetechnologies.60171679@hdfcbank](mailto:3dfuturetechnologies.60171679@hdfcbank) (3D FUTURE TECHNOLOGIES PRIVATE LIMITED)
4. In the description, we request you to mention the Orthodontist name - Patient name
5. Press NEXT
6. Enter your UPI PIN and Submit
7. We request you to send the screenshot of the payment to your respective DEE so that we can settle the outstanding in our books



### UPI ID


1. All Bharat QR/ BHIM UPI Apps can be used to make the payment
2. Open the UPI and select the enter the UPI ID
3. Our UPI ID is [3dfuturetechnologies.60171679@hdfcbank](mailto:3dfuturetechnologies.60171679@hdfcbank)
4. Press Next and Select Pay to make the payment
5. You will be asked to enter the amount you want to Pay - Payment to [3dfuturetechnologies.60171679@hdfcbank](mailto:3dfuturetechnologies.60171679@hdfcbank) (3D FUTURE TECHNOLOGIES PRIVATE LIMITED)
6. In the description, we request you to mention : Orthodontist name - Patient name
7. Press NEXT
8. Enter your UPI PIN and Submit
9. We request you to send the screenshot of the payment to your respective DEE so that we can settle the outstanding in our books

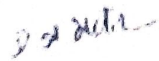
### Bank Transfer - IMPS/NEFT/RTGS

1. Login to your bank account using internal banking
2. Go to Fund Transfer and Select Add a beneficiary
3. Please add the below account details as a beneficiary
  - Bank Name : HDFC Bank LTD
  - Branch: Fort, Mumbai
  - Account no. 50200015264739
  - IFSC Code: HDFC0000060
  - Beneficiary Name: 3D Future Technologies Pvt Ltd
  - Email ID: [info@flashorthodontics.in](mailto:info@flashorthodontics.in)
  - Mobile no. 9324986781
4. Banks take 24-48 hours to verify the details submitted
5. Once verified, you can go to funds transfer and transfer the amount
6. In the description, we request you to mention : Orthodontist name - Patient name
7. We request you to send the screenshot of the payment to your respective DEE so that we can settle the outstanding in our books

### Online Payment

1. Login to our doctor portal to make the payment online. Alternatively you can make the payment by following the link <http://www.flashorthodontics.in/payment>
2. Please select "Other" under the reason section, and mention orthodontist's and patient's name
3. We request you to send the screenshot of the payment to your respective DEE so that we can settle the outstanding in our books

  
Vikas Kukreja,  
General Manager

  
Dhaval Fadia,  
Head - Orthodontic Design Services